

Your Partner in Executive Search, Recruitments, Interim Staffing and Human Resource Consulting

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Exclusive Indian Partners for



International Executive Search Federation

The largest executive search network in the world

&

interim**management**worldwide

leading global provider of interim executives

Group Profile

Confiar Global is the part of the Kochhar Group. The group comprises of the following companies :

- **Kochhar & Co:** One of the Leading and Largest Law Firms in India staffing more than 200 lawyers operating from thirteen offices worldwide
- **Kochhar Business Services:** Offers multiple business services and solutions to foreign corporations
- **Kochhar LexServe:** The Legal Outsourcing Company

About Us



Confiar Global is a leading Executive Search, Recruitment, Interim Management/Staffing and Human Resource Consulting Company with presence in New Delhi, Gurgaon, Chennai and Bangalore.

Confiar Global works across all major industry verticals including:-

Banking Financial &
Insurance (BFSI)

Financial, Insurance,
Private equity & Asset
Management

Consumer Retail Services

FMCG, Retail, Apparel &
Fashion

Industrial

Design, Automotive,
Manufacturing &
Engineering

Pharmaceuticals

R&D, Healthcare, Life
Sciences & Biotechnology

Technology

IT, ITES,BPO &
Telecommunication, Aviation

Infrastructure

Logistics & Supply Chain,
Real Estate, Oil & Gas ,
Power , Renewable Energy

Media & Entertainment

Print/Digital Advertising &
Broadcasting

Professional Services

Analytics, Management
Consulting, Accounting,
Legal,, Security

Memberships



International Executive Search Federation

The largest executive search network in the world

We are the exclusive India Partner of the
International Executive Search Federation.
IESF is the World's largest Executive Search
Network, with 130 offices across 40 countries.

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We are also a member of
Interim Management Worldwide.
IMW is the longest running and
most successful alliance of interim executive
providers with 17 partners across 18 countries.

For our customers, this means we provide **Global Reach and Local Knowledge**

Culture



Proactive: Actively seek to generate value for clients.



Flexible: Understanding that Clients needs take priority over rest.



Analytical: Gauging impact and keeping the Clients future needs in mind



Advise: Practical, Innovative & Smart consulting to our clients

Services



Confiar Global offers a basket of services targeted to talent acquisition and management.

Executive Search & Recruitment

We are specialists in high level talent acquisition. Our team is very strong in locating, assessing and hiring business leaders with outstanding track records and providing our clients with the best talent that the industry has to offer.

CEO Services

This relates to hiring at the topmost level of the organization both public and private. A team specially dedicated to CEO Services works on the mandate across different industry categories.

Board Consulting

With increasing thrust on corporate governance, we have a set of qualified professionals for recruiting for boards of directors. Whilst advising on issues relating to corporate governance.

Interim Management Business Startups services

Providing senior level versatile, experienced talent on a contractual basis for meeting short-term business goals, start-ups, business turn-around, crisis management etc.

Payroll, Staffing, Consulting & Outplacement

Providing services like Salary Assessments, Payroll Management, Accounting Management, HR Consulting, Change Management, Outplacement of employees, Training and Development, Competency Development, Succession Planning.

Approach to Executive Search

Confiar Global specializes in the recruitment of top management, as well as the recruitment of specialized positions that can only be reached through direct search.



Selection Process

1

The search begins with the **client briefing** with **Confiar**, which is expected to provide professional advice regarding the role and the availability of suitable candidates.

2

Confiar uses a **network of resources** including original industry and functional research, proprietary databases, company information and online tools to identify the target market. Engage in a great deal of "behind the scenes" research to develop a thorough understanding of the marketplace and the type of candidates likely to fit a particular role.

3

Our Consultants/Partners **review the company's research and industry findings** with the client; approach prospective candidates seeking to develop their interest in the role. Evaluate them against the position specification and the profile of the ideal candidate.

4

Consultants/Partners **conduct detailed formal interviews of the candidate** to confirm his/her suitability for the role and to identify any areas of concern or points for further development. The Partners work closely with the client and candidate as they move towards the offer stage to facilitate negotiations between candidate and client. Thorough reference checks are conducted as part of the search exercise

Why Confiar?

Lean Team

Confiar believes in lean and smart working. We have SPOC (Single Point of Contact) with Clients to maintain high standards of quality and confidentiality

Industry Experts

Each of our consultants and experts have spent sizeable years of their careers in respective industry and leadership hiring

Consult Focus

Confiar understands the criticality of the mandate and works along with the client

Research Focus

Confiar knows that its search will be as good as its research; it lays a lot of stress on research and fact finding

Feedback

The client is free to talk to the senior management on the quality of the search during or after the mandate is complete

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Clients

gmi india
interim group

Hanes

HANITA
Lenses

SARINE

idkids

MEIDEN

MEIDENSHA CORPORATION

Capgemini
CONSULTING. TECHNOLOGY. OUTSOURCING

dL financial solutions
partner

FM LOGISTIC

Lumeris

LB

Panasonic
ideas for life

BARISTA
COFFEE
LAVAZZA

vonRoll
poly

PACIFIC BRANDS

vfs. VFS.GLOBAL

ElectrifAi

TAHAL
GROUP

LENNAR

CELEBI

دنا
Dnata

lum

VITAL
CAPITAL
environment

鹿島
KAJIMA CORPORATION

Johnson
Controls
INTERGLOBE
AVIATION

Jeff

Del Monte
Quality

MetLife

METTLER TOLEDO

Kornit
Digital
bonding matters

Walmart

Emirates

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IndiGo

master
CHEMICAL
CORPORATION

Ball

DÜRR
& HOMAG
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ups

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ARMOR GROUP

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